









### Agenda

- 9:00-9:30 Registration
- 9:30-10:00 Introductions and CSLP Info.
- 10:00-10:30 Fundraising
   101
- 10:30 Group Activity
- 10:45-11:30 Small Groups (how do you run your SRP?)
- 11:30 Lunch

- 12:30 1:00 Marketing
- 1:00-1:30 Volunteers/Teen Programs
- 1:30-1:45 Group Activity
- 1:45-2:00 Break
- 2:00-3:30 Crafts, Programs, Books, etc.
- 3:30 Go Home!





- C.ollaborative S.ummer L.ibrary P.rogram
- 49 States + D.C., American Somoa and Mariana Islands
- Annual Meeting decides themes, slogans, illustrators, rules of use, etc. via democratic voting process.
- Committees:
  - Children's Manual
  - Teen Manual
  - Budget and Finance
  - Marketing and P.R.
  - Membership
  - Adhoc:
    - Adult Program
    - Early Literacy



-- Diversity

--Rules of Use and Copyright

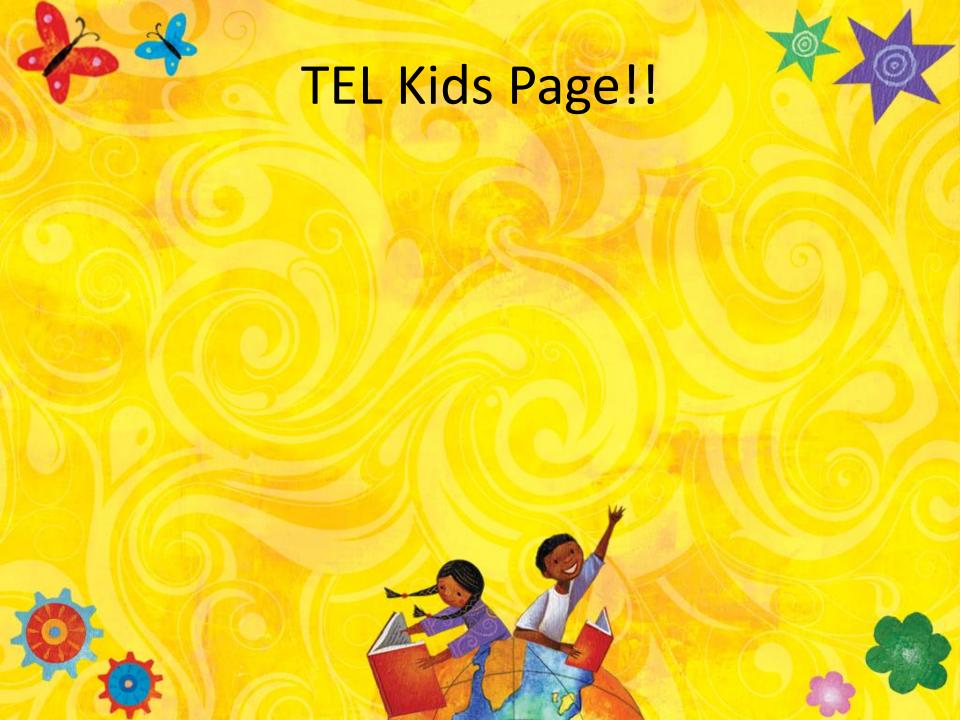
-- Vendor













# More Bang for Your Buck

- Pitching the Summer Reading Program
- Funding Through Grants
- Using Your Community
- Sharing Presenters
- Friends of the Library







# Pitching the SRP



- Know Your Research
- Know Your Community
- Know Your Statistics

Know What you Want...











- Students who participate in public library summer reading programs score higher on reading achievement tests at the beginning of the next school year.
- AND students who participate in SRPs do not experience reading loss over the summer months and begin the next school year with more confidence?



http://www.dom.edu/aca demics/gslis/downloads/D OM IMLS book 2010 FI NAL web.pdf

# What Does That Mean?

- Libraries Win!
- Schools Win!
- Teachers Win!
- And most importantly...



# **STUDENTS WIN!!**









#### 2010 SRP Statistics



- 225 Children participated and read over 5,800 books!
- 19 library programs were attended by over 1,000 children
- 12 teens participated and read over 700 books











#### 2011 SRP Goals



- 300 Children participating reading over 10,000 books.
- 25 library programs were attended by over 2,000 children
- 25 teens participated and read over 1400 books
- 4 teen programs









# How You Can Help



- Volunteer!
- Donate Prizes!
- Donate \$\$ for supplies or prizes!
- Sponsor a program!











 Mime, mask and comedian Doug Berky from Asheville











Wildlife biologist Safari Greg















# Dollar General Literacy Foundation Summer Reading Grant

- On-line application

   www.dollargeneral.com/dgliteracy/Pages/grant programs.aspx
- Must target Pre-K-12<sup>th</sup> grade
- Grant deadline is February (winners announced May 12)
- Maximum grant: \$3000.00
- Statistics needed: Unemployment rate, high-school graduation/drop-out rate, library service area.



# **Use Your Community**



- Community Centers
- Patrons
- Teachers (Foreign Language?/World History/Geography?)
- Girl Scouts International Tea leftovers?
- Solicit prizes from local businesses (examples on website)







#### Wish Tree

- Similar to "angel tree"
- Hang your wishes on tree: Funders take the wish they want to fund.
- Potential "Wishes"
  - Books, craft supplies, displays, presenters, monetary gifts for prizes, coupons...





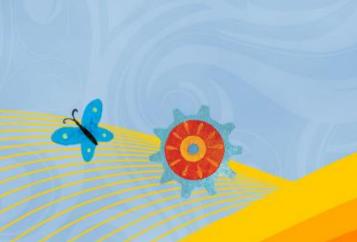






# **Sharing Presenters**

- Do you know the librarians near you? You should!!
- Meet to pick presenters/dates
- Know your budget before hand
- Negotiate!





# Friends of the Library

- www.friendstnlibraries.org/
- Fundraisers/Booksales
- Funding for:
  - Presenters
  - Prizes
  - Materials
  - Food!







### Running Your SRP

- Reading Logs vs. Game Cards?
- Books vs. Time?
- Prizes?
  - How many prizes?
  - At what amount are prizes awarded?
- Duration of Program?







# Marketing



- Displays and In-House Marketing
- Outreach
- Media
- Word-of-Mouth





Kangaroo Display

# Displays

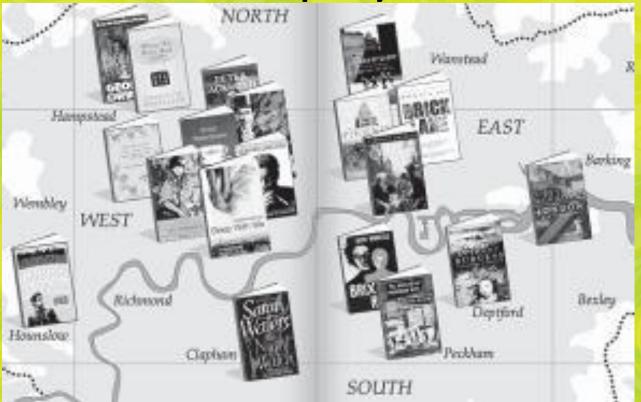








Displays



#### **Patron/Literary Map**





- Posters
- Flyers (examples on website)
- Book Displays (bibliographies on the website)
- Circulation Staff!!
- E-mail Registered Readers





#### Outreach



- Go as close to end of year as possible.
- Be flexible
- Have a cheat sheet/props
- Costumes/props/puppet get attention.
- Bookmark/Flyer/Calendar with SRP info.
- Give a challenge to the students (pie in the face, dunking booth, etc.)
- Visit Head Starts, too!





- Newsletters (example on website)
- Newspapers traditional print & online
- Local radio stations (example script on website)
- Tips:
  - Sample Press Releases
  - Invite the press to visit get to know them



#### **Press Releases**



- \*Homeschooling Group
- Online Arts Magazine
- Local Newspapers
- Several Radio Stations
- Local TV station
- Town of Jonesborough
- Sample press release on website!





#### Social Media





Search





#### Johnson City Public Library Like



Info

Photos

Discussions

Notes

Video >>>





#### Johnson City Public Library THIS JUST IN:

Reality is Broken: Why Games Make Us Better and How They Can Change the World

by Jane McGonigal



#### Click here to check availability of JCPL book copies.

libraries.etsu.edu



₱ 21 hours ago · Share

Carol Guzek likes this.



#### Johnson City Public Library ELIZABETH PETERS FANS:

JCPL has book & audio copies of "River in the Sky", the latest in the Amelia Peabody Series.



#### The Amelia Peabody Series, by Elizabeth Peters, bestselling author of the new Children of the Stor

ameliapeabody.com

Amelia Peabody Series by Elizabeth Peters, author of the new book, Children of the Storm



Esther Pawlowicz likes this.



Holdredge

Information

100 West Millard Street

Connecting People,

Ideas and Community

7 Friends Like This

6 of 7 Friends

Johnson City, TN, 37604

Location:

About:



Susan Earl



See All



Johnson City Public Library CHECK OUT: The Goldy Bear Schulz Series by Diane Mott Davidson

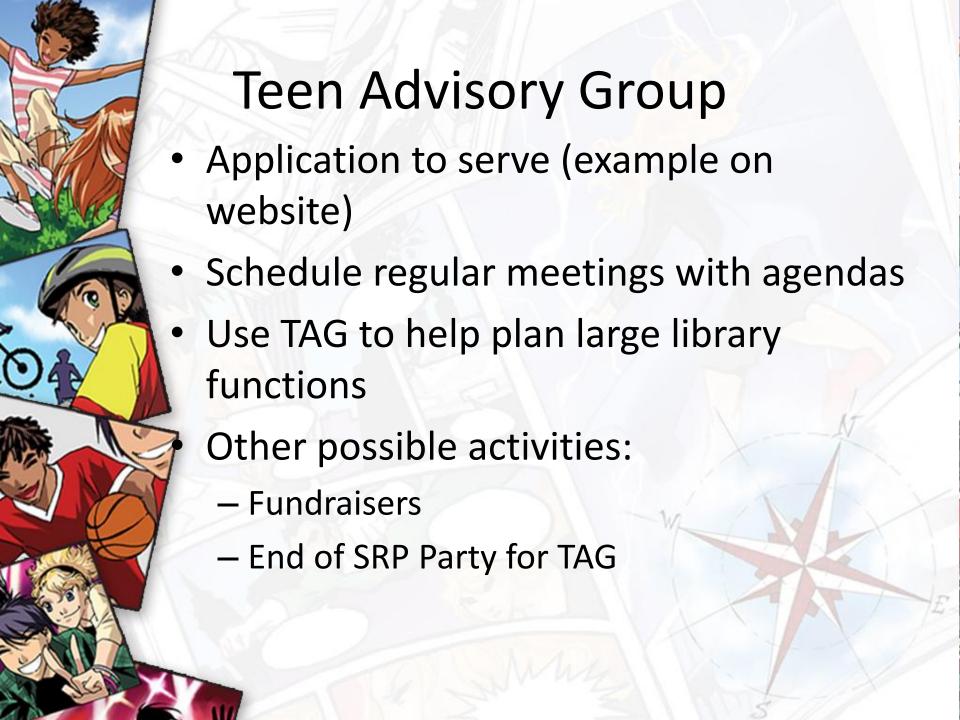




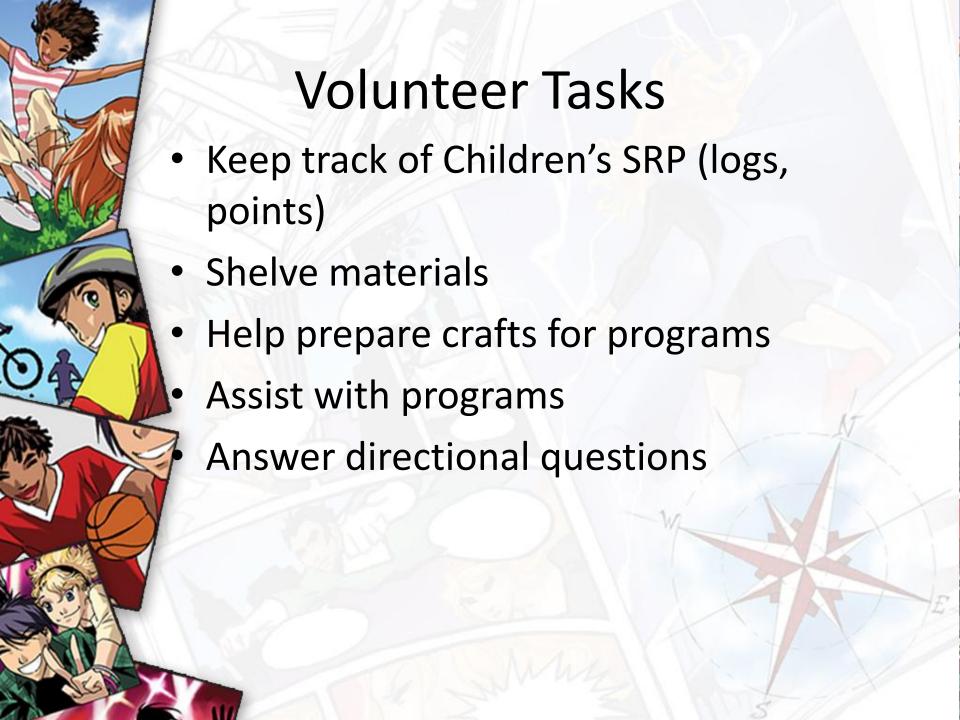
# Homeschoolers!







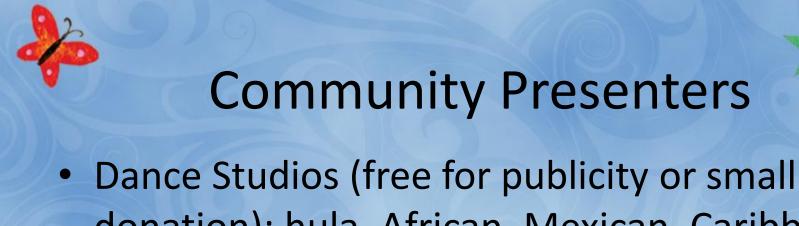












- donation): hula, African, Mexican, Caribbean...
- Other Ideas??







## Other Ideas - EE



Foam Taco



African Purse



**Blarney Stone** 











### Crafts

- African Drum
- Maracas
- Maple Leaf CD coaster
- Cuckoo clock
- Eiffel Tower
- Chinese Kite

- Japanese fish windsock
- Paper roll eagle
- Australian picture frame
- Didgeridoo







#### Mabella the Clever

Retold by Margaret Read MacDonald

Mabella, when you are out and about keep your eyes open and look around you.

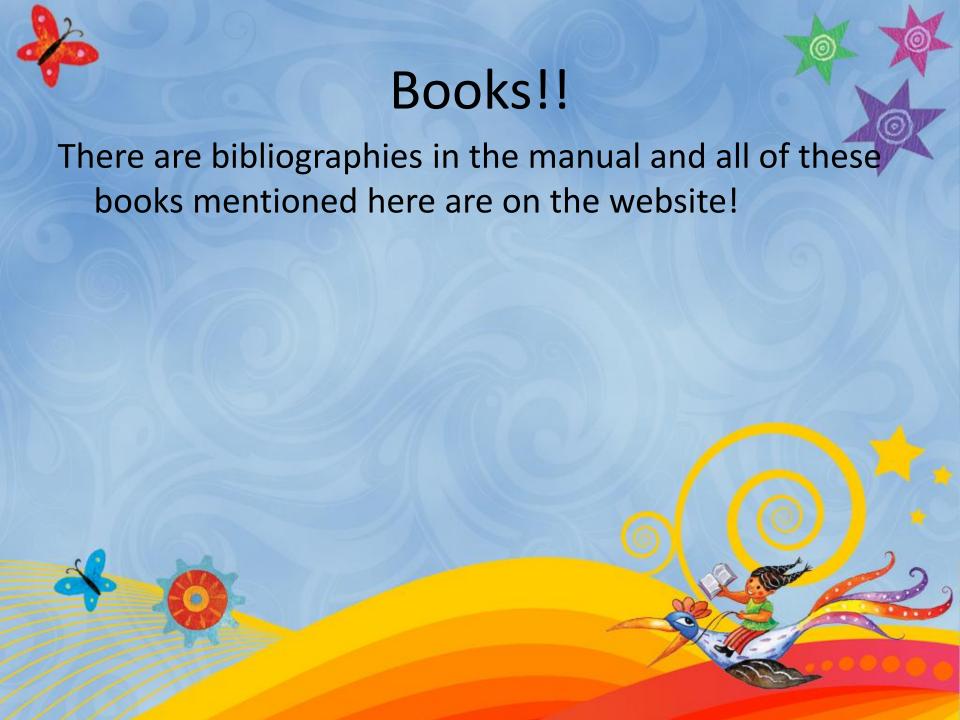
Mabella, when you are out and about keep your ears open and listen.

Mabella, when you are speaking, PAY ATTENTION TO WHAT YOU ARE SAYING!

Mabella, if you have to move – MOVE FAST!









## My information



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